

Security Ecosystem Overview

Understanding the issues

There are many challenges facing end user organisations when it comes to network security including cost, security and consolidation. The Fortinet Security Ecosystem can help overcome many of these challenges.

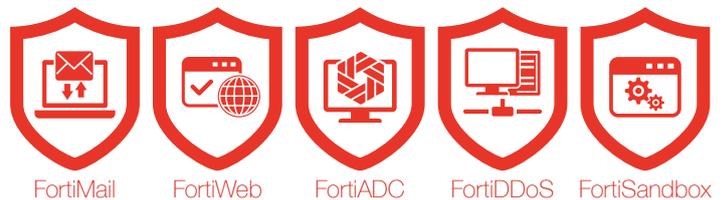


Security		Delivery	
 Connect and Secure the Access	 Secure The Application	 Accelerate, Increase Performance	 Business Continuity, Resilience
 Firewall	 Firewall	 Firewall	 Firewall
 Switching	 Load Balancing	 Load Balancing	 Load Balancing
 Wireless	 Caching	 Caching	 DDOS Protection
 Strong Authentication	 Web Application Firewall	 Web Application Firewall	 Web Application Firewall
	 Mail Security		 Mail Security
	 Voice Access		
	 Sandboxing		

Fortinet Security Ecosystem Overview

One of the biggest challenges is staying ahead of the curve in a constantly changing threat landscape. This is achieved with intelligence supplied from Fortiguard Labs that provide intelligence to all of the elements of the Fortinet Security Ecosystem.

The challenges can be broken down into four pillars which support two key areas: Security and Delivery. Fortinet has a suite of products to address the challenges of these four pillars and deliver a complete solution.



These products provide the majority of the functionality within the solutions and resolve the initial pain points for most enterprise customers.

The Fortinet Security Ecosystem will help businesses:

- 
Maintain operational costs.
 Reduce the requirement for hard to find experienced technical staff.
- 
Combine technology and intelligence.
 Get the best possibility of detection and reaction to threats with the Fortinet Security Ecosystem.
- 
Combat concerns around putting critical applications onto an unproven and immature technology.
 Install a proven Fortinet solution supported by FortiGuard.
- 
Combat increasingly sophisticated advanced persistent threats.
 Fortinet Security Ecosystem supports advanced security infrastructure.



Key benefits:

- 1 The key five Fortinet security solutions ensures less complication and a simpler analysis of the initial opportunity.
- 2 Combine FortiGate with FortiSandbox to gain a lower cost, more effective way protect and mitigate against known threats. new threats or malware breaches than a stand-alone sandbox. Increase your margin by selling a combined number of Fortinet Security Ecosystem technologies to new and existing customers. When sold as a solution together, the size of the opportunity/revenues can double in value.
- 3 Secure access to infrastructure with FortiDDoS, FortiGate, FortiADC, FortiWeb and FortiMail to ensure continued connectivity for your organisation.
- 4 Fortinet Security Ecosystem products help you to secure applications, improve patch management and reduce ongoing operational costs.
- 5 The majority of security breaches occur through the traditional perimeter where complex malware evades historical solutions. FortiGate and FortiSandbox can help to protect, detect and avoid possibly very costly breaches when - not if - they occur.
- 6 Ensure application availability and connectivity in the event that the ISP has down time.
- 7 Unlike traditional cloud based DDoS solutions which purely protect the network connection, FortiDDoS protects your customers' service from being unavailable in the event of attacks.
- 8 FortiGate, FortiADC and FortiWeb can help to accelerate and increase your customer's network security performance by avoiding backhaul link congestion, delaying costly bandwidth upgrades by optimizing bandwidth usage, helping to distribute the server load and eliminating bottlenecks in the security chain.

Something to consider...

New to Fortinet?

- 1 Do you have a solution to combat complex targeted attacks?
- 2 Do you realise that 1 in 10 Spear Phishing emails are opened and contribute to most security breaches?

If you already have Fortinet:

- 1 Would you like to leverage off your existing Fortinet investment to protect against targeted attacks?
- 2 Are you aware that complex malware can evade detection on even the best perimeter security solutions?

For more information...

- Infosec Partners were named by Fortinet as their first ever UK&I Partner of Excellence. Speak to one of our trusted advisors today to find out more about Fortinet and get the most from your security investment.
- Fortinet Ecosystem Infographic
- Fortinet Solutions Overview